

INDUSTRIAL Production

## Table of Contents




### Media Brand

### INDUSTRIAL Production

Use INDUSTRIAL Production for your market communication.

#### Your advantages:

- A credible environment
- High range
- High utility value for the target groups

## INDUSTRIAL Production - An overview of the entire production process

INDUSTRIAL Production fully maps the production process chain - from development to assembly, from humans to artificial intelligence. INDUSTRIAL Production provides its readers and users with exactly the content and news from industry, production and technology that they need for their daily work. Every month with the print and e-paper edition and around the clock on all digital channels of the media brand as well as numerous events

#### "High target group affinity"

People who make investment decisions in industry every day are guided by INDUSTRIAL Production:

 90% of recipients are in a managerial position (owner/co-owner, management, plant manager, division or department manager) (recipient file analysis, publisher's details)

# Your successful media brand for the industry at a glance...

- Total monthly Total monthly **58,708** copies (IVW, Q2/2024)
- **310,589** page impressions on a monthly average (source: IVW-Online 8/2023 7/2024)
- Four newsletters per week to over 45,000 Newsletter subscribers (publisher's information 8/2024)
- Über 8,500 followers on the relevant social media channels (Publisher's note 8/2024)

"INDUSTRIAL Production, the media brand for your successful B2B communication!"

With INDUSTRIAL Production, you can reach and network the entire industry across all media via the print magazine, e-paper, the digital offering in the form of the website, newsletter, Matchmaker+, social media and events.

"With INDUSTRIAL Production, you can reach decision-makers in the industry directly in a high-quality editorial environment."

Total monthly circulation 58,708 copies (source: IVW)

"Around the clock -With industrial-production.de and the relevant social media channels!"

Around 3.7 million page views per year (8/2023 to 7/2024, IVW-Online) and 8,500 followers on LinkedIn, XING, Twitter, YouTube, Instagram and Facebook: INDUSTRIAL Production for your successful online communication in the industry

"INDUSTRIAL Production Events in presence and digital."

The INDUSTRIAL Production digital networking days, the webinar theme days, the INDUSTRIAL Production product of the year awards ceremony and the in-house workshops are events for decision-makers and users in the manufacturing industry.

### Title Portrait

# INDUSTRIAL Production

1. Title	INDUSTRIAL Production	7. Subscription price		ription € 219.00, of which ¢ nnual subscription € 229.00		
2. Brief characteristics	Industrial production is taking the step towards a continuous, digital networking. This digital transformation is changing processes at all levels		issue, € 39.60€ postage 3.00€ postage	issue, € 39.60€ postage Single issue print 24.00€ incl. current VAT, plus € 3.00€ postage		
	of production, right down to the mould. Technologies such as software, IT and electronics are thus having a significant influence on the modern		Annual subscription dig VAT, excluding shipping	ital e-paper (domestic/abro costs	oad) € 90.00, incl. current	
	production. INDUSTRIAL Production accompanies this development and		Single issue digital e-pa shipping costs	per (domestic/abroad) €18.	.00, incl. VAT, excluding	
	<ul> <li>fully maps the production process chain, from product design and construction to delivery.</li> </ul>					
	looks beyond the horizon into the robotics, electronics, IT, software	8. Edition	58.708 Exemplare			
	<ul> <li>and embedded systems sectors.</li> <li>combines OT (Operational Technology) and IT.</li> <li>combines detailed knowledge of handling, production and assembly with</li> </ul>	9. Membership / Participation	IVW, IVW-Online			
	<ul> <li>an eye for the big picture.</li> <li>categorises new trends and technologies in electronics, software and IT with a focus on their utility value for production and handling technology</li> </ul>	10. Publisher	Pelemedia GmbH Richard-Reitzner-Allee 2 Phone: +49 89 25556-1 www.industrial-product	,	2	
	<b>INDUSTRIAL Production</b> reaches its target group in a cross-media and networked way. With the trade magazine, the web portal	11. Publisher	Pelemedia GmbH			
www.industrial-production. de, newsletters, social media channels and events, <b>INDUSTRIAL Production</b> is always present with information and solution-orientated decision-making aids for its target group.		12. Sales	Janette Brandenburg Account Manager Phone: +49 89 25556- jbrandenburger@pelem	1914		
3. Target Group	Engineers, designers, managers and investment decision-makers from the manufacturing industry	13. Editorial office	Andreas Mühlbauer	Annina Schopen	Marvin Meyke	
4. Frequency of publication	12 issues per year		Editor-in-Chief +49 89 25556-1920	Editor +49 89 25556-1915	Editor +49 89 25556-1641	
5. Magazin format	DIN A4		redaktion@industrial- production.de	redaktion@industrial- production.de	redaktion@industrial- production.de	
6. Year	6th year 2025 (formerly SCOPE and handling)					

### Circulation / Distribution

#### Trade journal circulation and distribution analysis

#### 1. Circulation control



2. Circulation	Copies per issue on average of the 2nd quarter 2024*
Print run	14,500 / thereof abroad 174
Actually distributed circulation (TvA)	14,129 / thereof abroad 174
Sold circulation	72 / thereof abroad 11
Subscribed circulation	59 / thereof abroad 10
Other sales	13 / thereof abroad 1
Free units	14,057 / thereof abroad 163
Remaining, voucher and archive copies	371
plus stand-alone ePaper	44,579
plus stand-alone ePaper OFFICIAL DAILY	65,205

<sup>\*(01.01.2024 - 30.06.2024)</sup> 

#### 3. Geographical distribution analysis

Economic area	Share of actual circulation		
	%	Copies	
Germany	98,8	13,955	
Abroad	1,2	174	
Actual print circulation	100,0	14,129	

### **Total distribution INDUSTRIAL Production**

14,129	+	44,579	=	58,708
Print circulation		Digital circulation (extended e-paper)		Total paid circulation
		additionally 5x in April 65,205 HANNOVER MESSE DAILY (trade fai	r newspape	er for Hannover Messe 2024)
The current digital edition is	actively	distributed via the e-paper newsletter and the web	site www.ind	dustrial-production.de

3.1. Distribution by postcode area Postal routing district 2 892 copies Postal routing distric 1 Hamburg 517 copies Postal routing distric 4 1,624 copies ● Berlin Potsdam Hannover Magdeburg • Postal routing distric 3 Postal routing distric 0 928 copies 1,497 copies )üssel@orf Leipzig . •Köln Postal routing distric 5 1,784 copies Postal routing distric 9 1,408 copies Postal routing distric 6 1,264 copies Nürnberg Stuttgart Postal routing distric 7 Postal routing distric 8 2,505 copies 1,536 copies

(source: IVW, Q2/2024

## High-Class Target Group

### Industries/Branches of industry

Recipient groups (according to the classification of economic sectors)	Share of actual circulation
_	%
Manufacturing industry	16,7
Production of paper, cardboard, printed products	8,1
Manufacture of chemical products	3,3
Manufacture of rubber and plastic goods	5,3
Mechanical engineering and metal production	61,9
Metal production/processing	7,2
Manufacture of metal products	16,8
Manufacture of electrical equipment	6,9
Mechanical engineering	26,1
Manufacture of motor vehicles/vehicle construction	4,9
Electrical engineering/electronics	20,3
Manufacture of data processing and peripheral equipment	1,3
Manufacture of telecommunications equipment/facilities	1,8
Manufacture of measuring/control instruments and devices	11,1
Production of electrical components / printed circuit boards	6,1
Services/Other sectors	1,1
Universities/colleges	1,1
Actual print circulation (tvA)	100,0

#### Field of Activity

	Share of actual circulation	
	%	
orporate Management	44,8	
Technical Operation	16,2	
Design/Research/Development	19,2	
Production/Manufacturing/Assembly	11,6	
IT/EDP	8,2	
ctual print circulation (tvA)	100,0	

(Source: Publisher's statement)

### Position in the Company

	Share of actual circulation
	%
Owner/Co-Owner	10,8
Management	38,7
Plant/Operation Management	4,6
Division Management	19,2
Department Management	16,9
Group leader/master/project manager	9,8
Actually distributed circulation (tvA)	100,0

### Size of the Business Entity

	Share of actual circulation
	%
1-9 employees	5,3
10-19 employees	15,6
20-49 employees	32,0
50-99 employees	15,9
100-199 employees	10,8
200-499 employees	11,1
500-999 employees	5,2
More than 1,000 employees	4,1
Actual print circulation (tvA)	100,0

## Topic Matrix

Topics	Issue (month)
Production, Metalworking + Robotics	
Additive manufacturing: 3D printing, additive manufacturing, materials, plastics, metal powder, prototyping, laser sintering, modelling	5, 11
Machining: Milling, turning, drilling, grinding, gear cutting, honing, precision tools, surface technology, tools	3, 9, 12
Forming: Pressing, bending, drawing, punching, shearing, rolling, cold forming, hot forming, solid forming, sheet metal, tube and wire processing	9, 12
Cutting + Joining: Water jet cutting, laser cutting, sawing, cutting, welding, soldering, screwing, riveting, crimping, gluing, joining	3, 7-8 , 10
Materials: 3D printing materials, surface technology, metals, powders, plastics, composite materials, casting materials, recycling, raw materials, material refinement, semi-finished products	7-8, 10
Hydraulics+ Pneumatics: Pumps, compressors, hoses, pipes, valves, cylinders, filters, seals, dosing technology, compressed air generation	1-2, 10
MRK + Cobots: Collaborative robots, robot assistance, bionics, MRK	4, 6, 9
Autonomous transport systems: Driverless transport systems, navigation systems	6, 9
Industrial robots: Welding robots, robot cells, tool changers, kinematics, articulated robots, SCARA	6, 9, 12
Automation + Industrial IoT	
<b>Drive technology:</b> Electric motors, gearboxes, frequency converters, motion control, linear drives, brakes, clutches, encoders, motor monitoring, actuators, shafts, automotive, stepper motors, actuators	1-2, 3, 10
Control technology: Control systems, PLCs, industrial PCs, control systems, controllers, control software, robot controllers, embedded systems	1-2, 6, 11
Sensors + Measurement technology: Condition monitoring, sensors, quality assurance, test systems, measuring devices, measuring methods, laser measurement technology, calibration	5, 10
Industrial communication: Communication technology, industrial Ethernet, bus systems, OPC-UA, edge computing, gateways, switches, data cables, protocols, industrial IoT, embedded systems, wireless M2M	6, 11

## Topic Matrix

Topics	Issue (month)
Al + Data analysis: Predictive maintenance, digital twin, big data, machine learning, deep learning, IoT platforms, neural networks, artificial intelligence, analysis software, data security	3, 9, 12
Safety + Security: Light barriers, locking devices, access control, signalling devices, IT security, cybersecurity, blockchain, data security, firewalls	3, 7-8
<b>Electromechanics:</b> Cables, connectors, power supplies, energy management, lighting, lighting technology, cable carriers, cable ducts, control cabinets, EMC, power electronics, lightning and surge protection, explosion protection	4, 9, 12
Industrial image processing: Visualization software, industrial cameras, vision systems, artificial intelligence, scanners, embedded systems	5, 10
Monitoring + HMI: HMI, predictive maintenance, condition monitoring, operating devices, touchscreens, displays, tablets, handhelds, input devices, data glasses, VR glasses, augmented reality	1-2, 7-8, 11
Embedded systems: edge+ Cloud: Industrial PC, custom hardware, operating systems, cloud computing, edge computing	4, 11
<b>Software and apps:</b> Digital twin, ERP, merchandise management, MES, blockchain, supply chain management, augmented reality, production planning and control system (PPS), production planning, configurators	1-2, 6
Handling + Production Logistics	
Handling technology: Grippers, manipulators, balancers, positioning devices, load handling devices, dosing systems, rotary units, rotary tables, rotary indexing tables, pick & place, end effectors, SCARA and delta robots, tool changers, infeed and outfeed systems, palletisers	5, 10, 12
Clamping technology: Clamping systems, tool holders, clamping cylinders, clamping jaws, steady rests, lathe chucks, clamping systems	5, 11
Linear technology: Linear systems, gantries, guides, cables, axes, cylinders, spindles, dampers	4, 9
Assembly technology: Assembly cells, work cells, assembly systems, assembly robots, workstation systems, worker assistance, workstation equipment, digital assistance systems, ergonomics, order picking, picking systems, parts provision, workpiece carriers, feed and removal systems, hand tools	4, 7-8, 10
<b>Lifting, transport and conveyor technology:</b> Conveyor belts, conveyor belts, rotary indexing tables, turntables, overhead conveyors, sorters, sorting systems, distribution systems, lifting tables, hoists, crane systems, warehouse lifts, driverless transport systems, shuttles, autonomous robots, transport robots, industrial trucks, forklift trucks, crane systems	1-2, 6, 10
Production and Intralogistics	1-2, 7-8
Grippers and manipulators: Grippers, manipulators, balancers, positioning devices	3, 6, 11

## Topic Matrix

Topics Topics	Issue (month)
Construction + Operation	
Workstations: Manual workstations, worker guidance, workplace equipment	3, 7-8, 12
Maintenance + Maintenance: Maintenance, service, predictive maintenance, condition monitoring	1-2, 6, 10
Occupational safety + Occupational safety: Work clothing, protective equipment, workplace safety, noise protection, emergency equipment, explosion protection, ergonomics, extinguishing systems, air purification, access control, fire protection, locking systems, access control systems	5, 9
Suppliers	6, 10
<b>Operating materials:</b> Lubricants, cooling lubricants, pipes, cleaning agents, compressed air generation, coolants, water supply, pallets, containers, rollers, wheels, packaging technology, fans, air conditioning technology	4, 7-8, 12
Sustainability: Recycling, air treatment, recycling, oil and waste water treatment, cleaning systems, renewable energy supply	7-8
Identification + labelling: Product labelling, scanners, RFID, barcodes, labelling systems	3, 9
Machine elements: Bearings, gear wheels, shafts, belts, standard parts, housings, assemblies	1-2, 9
Construction + Simulation	5, 11
Research Control of the Control of t	
Research + Development	all issues
INDUSTRIAL Production Products of the year	3, 12

## Topics / Dates 2025

	Print edition with Extended E-Paper		Construction & Operation	Automation & Industrial IoT	Production, Metalworking & Robots	Handling & Production Logistics	Provider Directory (market overview)	Trade Fairs
January / Febraury	1/2	PD: 18.02.25 AD: 29.01.25 ED: 22.01.25	Machine elements	Control technology, drive technology, software + Apps	Hydraulics and pneumatics, monitoring, servicing and maintenance	Preview Logimat: Intralogistics and industrial trucks	Intralogistics and industrial trucks	Logimat, Stuttgart 1113.03.2025 Embedded World, Nuremberg 1113.03.2025 Intec / Z, Leipzig 1114.03.2025
March	3	PD: 21.03.25 AD: 03.03.25 ED: 24.02.25	Identifying and labelling, workstations	Preview Hannover Messe: Drive technology, safety + Security, Al and data analysis	Cutting and joining Machining	Grippers and manipulators	Drive technology special section: INDUSTRIAL Production Products of the year 2025	Hannover Messe, Hannover 31.0304.04.2025
April	4	PD: 11.04.25 AD: 24.03.25 ED: 17.03.25	Operating resources	Automation and smart factory embedded systems / Cloud computing, electromechanics	MRK and cobots	Linear technology, assembly technology		
May	5	PD: 06.05.25 AD: 16.04.25 ED: 09.04.25	Design + simulation, occupational health and safety	Measurement technology and quality assurance Sensors + measurement technology, industrial image processing	Additive manufacturing	Handling technology, clamping technology	Sensors, measuring and testing technology	Control, Stuttgart 0609.05.2025  Sensor + Test, Nuremberg 0608.05.2025  Smart Automation, Linz 2022.05.2025  Rapidtech, Erfurt 1315.05.2025

<sup>\*</sup> Editorial focus in the magazine
\* Trade fair focus in the magazine

Subject to change without notice.

PD: Publication date, AD: Advertising deadline, ED: Editorial deadline

## Topics / Dates 2025

	Print edition with Extended E-Paper		Construction & Operation	Automation & Industrial IoT	Production, Metalworking & Robots	Handling & Production Logistics	Provider Directory (market overview)	Trade Fairs
June	6	PD: 17.06.25 AD: 28.05.25 ED: 21.05.25	Suppliers Maintenance and servicing	Industrial communication Control technology software + apps	Preview Automatica: Robotics and autono- mous systems Industrial robots, MRK Industrial robots, MRK + Cobots, autonomous transport systems	Gripper and Manipulators Lifting, transport and conveyor technology	Robotics	Automatica, Munich, 2427.06.2025
July / August	7/8	PD: 08.08.25 AD: 21.07.25 ED: 14.07.25	Sustainability in the Production  Operating resources, workplaces, Sustainability	Monitoring+ HMI Safety + Security	Materials Disconnecting and connecting	Production logistics Assembly technology		
September	9	PD: 09.09.25 AD: 20.08.25 ED: 13.08.25	Machine elements Identify + Labelling	Electromechanics, AI + Data analysis	Preview EMO Metalworking, robots, forming, machining	Clamping technology, linear technology	Production, machine tools & industrial robots	EMO, Hannover 2226.09.2025 Fachpack, Nuremberg 2325.09.2025

Subject to change without notice.

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<sup>\*</sup> Editorial focus in the magazine
\* Trade fair focus in the magazine

## Topics / Dates 2025

	Print edition with Extended E-Paper		Construction & Operation	Automation & Industrial IoT	Production, Metalworking & Robots	Handling & Production Logistics	Provider Directory (market overview)	Trade Fairs
October	10	PD: 02.10.25 AD: 12.09.25 ED: 05.09.25	Suppliers, maintenance + Maintenance	Drive technology  Sensors + measurement technology Industrial image processing	Hydraulics + pneumatics Cutting and joining Materials	Preview Motek: Handling and assembly Handling technology, assembly technology, lifting, transport and conveyor technology	Handling and assembly	Parts2Clean, Stuttgart 0709-10.2025 Motek, Stuttgart 0709.10.2025
November	11	PD: 11.11.25 AD: 22.10.25 ED: 15.10.25	Design and simulation	SPS preview: Automation and IIoT Control technology Industrial communication Monitoring and HMI Embedded systems, Edge + Cloud computing	Preview Formnext Additive manufacturing	Clamping technology Grippers and manipulators	Automation & IIoT	SPS, Nuremberg 2527.11.2025 Formnext, Frankfurt 1821.11.2025 Productronica, Munich 1821.11.2025
December	12	PD: 10.12.25 AD: 20.11.25 ED: 13.11.25	Workplaces, occupational health and safety Operating resources	Electromechanics Al and data analysis	Forming, machining, industrial robots	Handling technology	INDUSTRIAL Production Products of the year 2026	

\* Editorial focus in the magazine
\* Trade fair focus in the magazine

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## Advertising Rates

#### **Advertising rates and formats**

Advertising rate list no. 6, valid from 01.01.2025

Format	Dimensions in mm	Prices 1c	Prices 2c	Prices 3c	Prices 4c
1/1 page	180 x 252	€7,580	€ 8,150	€8,720	€ 9,290
Junior page	135 x 190	€ 4,460	€ 5,030	€ 5,600	€ 6,170
1/2 page	88 x 252 vertical 180 x 124 horizontal	€ 3,820	€ 4,390	€ 4,960	€ 5,530
1/3 page	56 x 252 vertical 180 x 80 horizontal	€ 2,530	€ 3,100	€ 3,670	€ 4,240
1/4 page	180 x 60 l horizontal 88 x 124 corner	€ 1,900	€ 2,470	€ 3,040	€ 3,610
1/6 page	56 x 124 vertical 88 x 80 corner	€ 1,450	€ 1,760	€2,070	€ 2,380
1/8 page	180 x 29 horizontal 88 x 60 corner	€ 1,060	€1,370	€ 1,680	€ 1,990
Front page	210 x 230				€11,540
U2 / U4 each	210 x 297				€10,410
U3	210 x 297				€10,180

#### Special forms of advertising

Prices for banderole, gate folder, flap, pincer banderole, altar fold advert (only in conjunction with title), cover gate folder, affixed advertising material etc. on request.

xtended E-Paper	extended E-Paper	

Multimedia content can optionally be integrated into your advertising medium in all e-paper editions of our print editions.

Video integration	€ 500
GIF animation	€ 500
Survey	€ 1,900
Picture gallery	€ 1,500

#### Discounts

Acceptance within one insertion year.
(Beginning with the publication of the first advert)

Painting relay		Quantity scale	
with 3 adverts	5%	from 2 pages	5 %
with 6 adverts	10%	from 4 pages	10 %
with 9 adverts	15%	from 6 pages	15 %
with 12 adverts	20%	from 9 pages	20 %
		from 12 pages	25 %

No discount on ad specials, inserts and technical costs. Combined discounts for cross-media campaigns on request.

Surcharges	
Placement	Binding placement instructions possible from 1/3 page, surcharge 10 %
Colour	Prices quoted are for Euroscale, Surcharge for special colours on request
Format	Surcharges for bleed and gutter printing are not charged

Rubrics	
Job offers	25 % discount on the basic advert price
job applications	50 % discount on the basic advert price
Sources of	Annual entry print€ 1,200
supply	Annual entry online: see Matchmaker+ on page 22



### Terms of payment

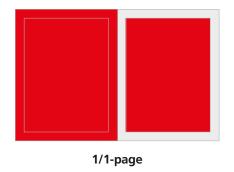
Direct debit with 2% discount, 10 days net

**Bank details:** HypoVereinsbank, Munich **IBAN:** DE 54 700 20 27 0001 002 1500

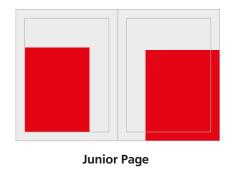
**BIC:** HYVEDEMMXXX

### Ad Formats

#### Dimensions width x height in mm



S: 180 x 252 mm A: 210 x 297 mm



S: 135 x 190 mm A: 150 x 213 mm



1/2 page
horizontal
S: 180 x 124 mm
S: 88 x 252 mm

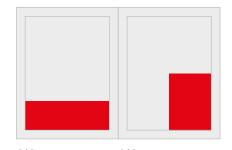
A: 210 x 147 mm



 horizontal
 vertical

 S: 180 x 80 mm
 S: 56 x 252 mm

 A: 210 x 103 mm
 A: 71 x 297 mm

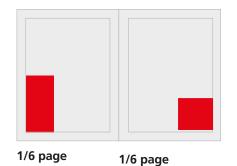


 1/4 page
 1/4 page

 horizontal
 vertical

 5: 180 x 60 mm
 S: 88 x 124 mm

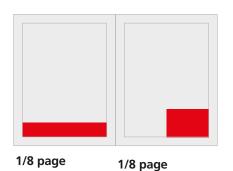
 A: 210 x 83 mm
 A: 103 x 147 mm



 vertical

 S: 56 x 124 mm
 S: 88 x 80 mm

 A: 71 x 147 mm
 A: 103 x 103 mm



A: 103 x 297 mm

horizontal

String v 20 mm String v 60 mm

S: 180 x 29 mm S: 88 x 60 mm A: 210 x 52 mm A: 103 x 83 mm Magazine format 210× 297 mm

S: Type area format

A: Bleed format without bleeds

Bleed allowance: 3 mm on the open sides



## Special Forms of Advertising



### Front page package consisting of front page and 2-page cover story.

**Cover page format:** 210mm x 230mm The content of the cover page and cover story is coordinated together with the Editorial team. Achieve maximum exposure for your products and solutions.

Price: € 11,540



#### Content package:

1/1 page advertorial

Price: € 4,320 (not discountable)

#### Cross-media package:

1/1 page advertorial plus 4 weeks presence of your advertorial under the corresponding heading on the website as well as a social media posting.

Price: € 5,680 (not discountable)

#### Front



80 - 135 g/m<sup>2</sup>

2 Sheet = 4 pages € 10,940 3 Sheet = 6 pages € 14,480

Required delivery quantity: 14,500 copies

### Content Package



#### Cross-Media Package

#### Inserts



We offer numerous special advertising formats for your individual advertising presence - please contact us

#### Supplements



#### Shipping address for special forms of advertising

**Delivery note:** For Zeitschrift INDUSTRIAL Production, issue (no.), Vogel Druck, Leibnizstr. 5, 97204 Höchberg, Germany

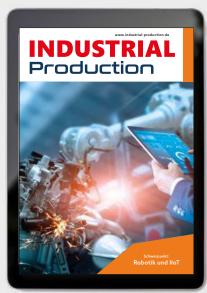
## Extended E-Paper with Interactive Elements

#### Even more attention and reach for your advertising

extended E-Paper

#### Use the interactive possibilities of our extended e-paper:

Supplement your advert booked in the print edition with interactive elements such as videos, image galleries, GIFs or surveys in the extended e-paper. Bring your advertised products and solutions to life and offer users considerable added value.











## Trade Fair Specials

Present your trade fair highlights and generate attention for your company with our trade fair offers for exhibitors



## Take advantage of our special trade fair offers for exhibitors.

Placement in the respective INDUSTRIAL Production trade fair issues and in the respective trade fair month. Choose your desired format and benefit from a package discount.

#### 1. cross-media package A

1x advert print and digital edition

1x banner on www.industrial-production.de

Package A: 15% discount on the list price

#### 2. cross-media package B

1x advert print and digital edition

1x banner on www.industrial-production.de

3x Native Ad or Billboard in the SONDERNEWSLETTERS for the trade fair

Package B: 20% discount on the list price

#### 3. customised package C

We would also be happy to put together a customised trade fair package for you, for example with formats for lead generation, customised newsletters, social media posts or other digital formats.

#### Get in touch with us!



**Janette Brandenburger** Account Manager

Phone: +49 89 25556-1914 jbrandenburger@pelemedia.de

### Print - Technical Data

#### Technical details / Processing

Printing process	Processing
Magazine format	Trimmed format 210 mm wide x 297 mm high plus 3 mm bleed on all open sides
Type area	180 mm wide x 252 mm high 4 columns each 42 mm wide
Printing process	Cover: Sheet-fed offset Contents: Web offset
Colors	Printing colors (CMYK) according to ISO 12647-2 (PSO).  Spot colors on the cover are in arrangement possible. Minor tonal value deviations are within the tolerance range of web offset printing justified. Black full tone surfaces should be printed with 40 % halftone in cyan can be underlaid.
Data Formats	Printable closed PDF files. Please one PDF file per single page. relevant graphic and text elements must be at least 5 mm away from the trim. Image resolution 300 dpi
Proof	Color-accurate proof according to "Media Standard Print" (bvdm). Digital proofs without FOGRA media wedges are as not color binding.
ICC profile	Cover: isocoated_v2_eci.icc (Fogra 39L) Content: PSO_INP_Paper_eci.icc (Fogra 48L). The corresponding profiles are stored under www.eci.org is available for download.
Data transmission	Please send the data (up to 10 MB) to druckunterlagen@pelemedia.de
Data archiving	Data is archived, unchanged repetitions are therefore usually possible. A data guarantee is however is not taken over.
Warranty	For delays and failures, the can be caused by incorrect data, can we assume no liability.
Contact	Nike Menrath Phone: +49 089 25556-1911 nmenrath@pelemedia.de

#### Inserts / bound-in inserts / stickers / CDs

Supplements					
Minimum format	105 mm width x 148 mm height				
Maximum format	in height and width 10 mm each smaller than the carrier product				

Inserts must be delivered trimmed and folded as finished end products.

Folded products must be closed towards the bundle and suitable for machine processing.

Bound-in insert	
Minimum format	format115 mm width x 140 mm height
Maximum format	Format of the carrier product
Trimming	Booklet size: head trim 6 mm, Front and foot trim min. 3 mm, plus + 3 mm trimming margin in the gutter

Bound inserts must be delivered uncut and folded. Multi-page bound inserts must be closed towards the binding and suitable for machine processing. The type and design of bound-in inserts must be such that additional preparation and processing is not required. Difficulties and additional folding and gluing work will be invoiced separately.

Before accepting and confirming the order, a binding sample or, if necessary, a blank sample with size and weight specifications must be submitted.

Bound inserts must be designed in such a way that they are recognizable as advertising and cannot be confused with the editorial section. The placement of bound inserts depends on the technical possibilities. Bound inserts printed on a material other than paper can only be accepted with the prior consent of Swiss Post, which must be obtained from the publisher.



#### Shipping address

#### **Delivery note:**

For INDUSTRIAL Production, issue (no.) Vogel Druck, Leibnizstr. 5 97204 Höchberg

Our general terms and conditions apply (www.pelemedia.de/AGB)



#### Terms of payment

Direct debit with 2% discount, 10 days net

Bank details: HypoVereinsbank, Munich **IBAN:** DE 54 700 20 27 0001 002 1500

**BIC: HYVEDEMMXXX** 

### Banner Formats Website



#### (1) Superbanner

€ 230 / 1.000 Ad Impressions (728 x 90 Pixel) \* Mobile: 4:1 / 300 x 75 Pixel

#### (2) Billboard Ad

**€ 400** / 1.000 Ad Impressions, (800 x 250 Pixel)

\* Mobile: 4:1 / 300 x 75 Pixel

#### (2) Billboard Video Ad

€ **490** / 1.000 Ad Impressions

#### (3) Skyscraper

€ 240 links / 1.000 Ad Impressions € 270 rechts sticky / 1.000 Ad Impressions (120 x 600 Pixel or 160 x 600 Pixel) \*Mobile: 4:1 / 300 x 75 Pixel

#### (4) Halfpage Ad

€ **350** / 1.000 Ad Impressions (300 x 600 Pixel) \* Mobile: 2:1 / 300 x 150 Pixel

#### (5) Medium Rectangle

€ 270 / 1.000 Ad Impressions, (300 x 250 Pixel)

#### (5) Medium Rectangle Video Ad

€ **380** / 1.000 Ad Impressions

#### (6) Baseboard Ad

€ **380** / 1.000 Ad Impressions (728 x 90 Pixel or 940 x 90)
\* Mobile: 6:1 / 300 x 50 Pixel

#### (7) Fullsize

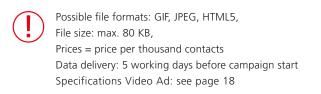
€ 200 / 1.000 Ad Impressions (468 x 60 Pixel)

#### (8) Halfsize

€ **160** / 1.000 Ad Impressions (234 x 60 Pixel)

#### (9) Landscape Video Ad

€ **560** / 1.000 Ad Impressions





## Special Formats & Banner Overview Mobile



#### (10) Wallpaper

€ **360** / 1.000 Ad Impressions (728 x 90 Pixel / above. 120 x 600 Pixel / right side, or 160 x 600 Pixel / right side) \*Mobile: 2:1 / 300 x 150 Pixel

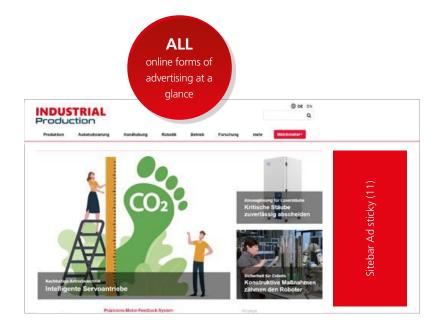
#### (11) Sitebar Ad (sticky)

€ **360** / 1.000 Ad Impressions (300 x 600 Pixel)

\* Mobile: 2:1 / 300 x 150 Pixel

#### (12) Fireplace

€ **540** / 1,000 Ad Impressions 1.000 x 90 Pixel top / right side and left side each 120 x 600 Pixel or 160 x 600 Pixel

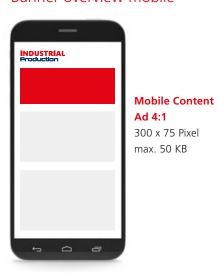


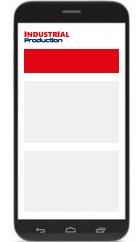


Possible file formats: GIF, JPEG, HTML5 File size: max. 80 KB Prices = price per thousand contacts, data delivery: 5 working days before campaign start

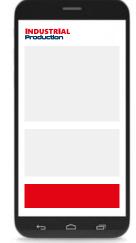
To ensure that your banner can also be delivered on mobile devices, please also send us the appropriate banner format.

#### Banner overview mobile





### **Mobile Content** Ad 6:1 300 x 50 Pixel max. 50 KB



**Mobile Content** Ad 6:1 300 x 50 Pixel max. 50 KB



Ad 2:1 300 x 150 Pixel max. 50 KB

### Banner Formats Website Video Ads



#### New offer: Video Ads

• Integration of video adverts on our specialist portals

#### Placements:

- Billboard Video Ad
- Medium Ractangle Video Ad
- Landscape Video Ad (large format)

(Can be booked individually or as a video rotation package).

#### Features:

- Video starts automatically without sound, audio can be activated by user interaction
- Full responsiveness: can also be played on mobile
- Video advert is clickable and can be linked to a landing page
- Full tracking: Als, clicks, CTR

#### Ausspielung:

• On all home, category and article sites

#### Data delivery:

- Convenient delivery of a single video file
- Formats: MPEG4, 3GPP, MOV, AVI, MPEGPS, WMV
- Max size: 512 MB

3GPP / MPEG-4				
Resolution	Target bit rate for video files	Target bit rate for audio files		
320 x 240	192 kBit/s	32 kBit/s		
176 x 144	56 kBit/s	24 kBit/s		

MP4 / H.264 / AAC			
Resolution	Target bit rate for video files	Target bit rate for audio files	
1920 x 1080	4.000 kBit/s	128 kBit/s	
1280 x 720	3.000 kBit/s	128 kBit/s	
1280 x 720	2.000 kBit/s	128 kBit/s	
854 x 480	1.500 kBit/s	128 kBit/s	
854 x 480	1.000 kBit/s	128 kBit/s	
640 x 360	400 kBit/s	96 kBit/s	



Possible file formats: GIF, JPEG, HTML5,

file size: max. 80 KB,

Prices = thousand-contact price

Data delivery: 5 working days before campaign start



### INDUSTRIAL Production Matchmaker+

#### INDUSTRIAL Production Matchmaker+ – Your guide to the industry

INDUSTRIAL Production Matchmaker+ offers everything at a glance: Products and services, webinars, white papers, event tips, videos, market overviews, laboratory tips and much more.



Theme specials







**Market overviews** 

#### Your advantages:

- Multimedia content
- Listing of articles
- Job offers
- Leads from customers

- Highlighting in the provider search
- Premium profile: Your business card Insertion in editorial specialist articles
  - Keyword Advertising
  - Integration in the newsletter
  - Social Media Postings



laboratory tips



**Shopping guide** 



Webinars



Whitepaper

	Starter	Premium	Professional
Individual company presentation with logo, free text, image and links to the website	√	√	√
Industry/product classification	√	√	√
Product presentations with images, descriptions and links	√	√	√
Listing of specialised articles in the company profile	√	√	√
• Job offers	<b>√</b>	√	√
Customised contact information including Google Maps integration	<b>√</b>	√	√
Top listing in search results	<b>√</b>	√	√
Logo insertion incl. linking in all editorial article pages	<b>√</b>	√	√
Multimedia content such as videos, interactive e-papers, scrollable catalogues, etc		√	√
White papers, brochures, catalogues, other documents (PDFs)		√	√
Logo insertion incl. link to company profile in newsletters (6x or 12x per year)		√ (6x/year)	<b>√</b> (12x/year)
Keyword advertising on INDUSTRIAL Production: 4 keywords with direct link to the premium profile		√	√
Social media postings: on LinkedIn, Xing, Instagram, Facebook and Twitter (6x/year)			√
Price	2,990 €	4,990 €	6,190 €

12 months, annual billing - start date freely selectable.

After 12 months, the subscription is extended indefinitely with a cancellation period of one month. We are happy to take care of the setup and maintenance of your profile (setup€ 499 one-off, maintenance€ 99 monthly)

## **Matchmaker+**



### Lead Generation

#### Whitepaper



- Your whitepaper will be published on www.industrial-production.de and promoted with accompanying online advertising media.
- Banner for advertising in at least two INDUSTRIAL Production newsletters
- At least two posts on INDUSTRIAL Production's social media channels
- Presentation of your whitepaper in the teaser area of industrial-production.de for two months
- The link is to a landing page created by us with input fields for download requests (GDPR-compliant).
- You generate a high level of visibility on our channels and receive valuable leads after valuable leads at the end of the campaign.
- We will be happy to provide you with a customized offer and support you in the creation of the the white paper and advertising material..





#### Whitepaper:

Period: 2 months

**Price:** € **3,960** plus € **70** per lead Optionally bookable with a customized newsletter.

**Price:** € **5,720** plus € **70** per lead

#### Webinar

If you are looking for an efficient tool for knowledge transfer, then webinars are the ideal advertising format. In a webinar, you can communicate your new products and innovations and actively involve customers in the event live via chat questions. Use a webinar to emphasise the benefits of your products and at the same time your subject expertise and company awareness

#### Services

- Advance notice of the webinar in at least three INDUSTRIAL Production newsletters and at least two posts on INDUSTRIAL Production's social media channels
- $\bullet$  Display ad to promote your webinar on industrial-production.de for one month
- Participant registration
- Briefing of your speaker and technical realisation
- Live broadcast incl. moderation and cancellation
- Forwarding of registration data (company, first name, surname, e-mail)
- Afterwards, the webinar is available for four weeks as a registration-based
   On-demand webinar available for download on the media brand's website





#### Webinar:

Price: € 5,160 (not discountable)

Optionally bookable with a full-page announcement of the webinar.

(The advertorial is designed by the publisher)

**Price: € 7,580** 



Possible file formats: GIF, JPEG, HTML, PNG, Iframe, Redirect Details correspond to recommended file size, max. 1 MB possible

### Native Advertising

#### Native advertising - Your information with the look and feel of the editorial articles











The online advertorial is ideal for presenting complex topics to readers over a longer period of time. Online advertorials are designed in such a way that they are perceived by the user as an editorial contribution. This gives your content a high level of credibility. Combine this native communication solution with the Social Media Plus package and increase your social media reach at the same time

#### Highlight of the week also including newsletter

- Present your product, webinar or event for a week on our specialist portal
- Headline: 40 characters incl. spaces, text:
   250 characters incl. spaces, image: 300 x 250 pixels
- Linking to your website or a microsite designed by us with your contributions



#### Native ad of the week also including newsletter and social media plus

- Native ad with the look & feel of our specialist portal
- Headline: 40 characters incl. spaces, text: 300 characters incl. spaces, image: 180 x 150 pixels
- Linking to your website or a microsite designed by us with your contributions





Highlight of the week **Price: € 680** 

(including a text advert/native ad in the newsletter, see newsletter page for specifications)



Native ad of the week Price: € 910

(including a text advert/native ad in the newsletter, see newsletter page for specifications)

Native Ad Combi Social Plus **Price: € 3,330** (additional publication on our social media channels)

## Social Media Posting

#### Social Media Posting - Share content successfully via our channels

Supplement your market communication and generate more attention for your products, solutions, videos, webinars and services via our social media channels. Choose your preferred date and utilise the synergy effect of INDUSTRIAL Production's independent topic environment and the reach of an interactive target group.















### Customized Newsletter

#### Customized Newsletter - Exclusively your news to the target group

Send your personalised information exclusively to the INDUSTRIAL Production newsletter address pool.

#### One message per customized newsletter

**Scope:** 1 image + 1 message + 1 logo Text: max. 1,500 characters (incl. spaces)

Image width: 630 Pixel, maximum image height: 300 Pixel

Subject line: max. 100 characters (incl. spaces)

Links: max 5

Sender: INDUSTRIAL Production and advertiser

Dates on request

#### Advantages:

- Exclusive newsletter for your information
- High level of attention for your company and your offer
- Individual appointment coordination
- Maximum of 1 customized newsletter per week per company



Pricw: € 9,700

(not discountable)

Special configurations on request

#### INDUSTRIAL Production

17.1.2024 ( 10:15









#### DiaForce Diagonallüfter: Kraft, die kaum zu bändigen ist.

Neue Kommunikationsstandards, autonomes Fahren oder künstliche Intelligenz sorgen in der Informations- und Kommunikationstechnik dafür, dass auch Anforderungen an die Kühlung der Komponenten immer anscruchsvoller werden.

Das Konzept des DiaForce ist revolutionar: Er punktet mit 50 % höherer Kühlleistung bei gleichzeitiger Geräuschreduzierung um 6 dB(A) sowie kompakten Maßen. Der Grund: Dank der einzigartigen Lüfter- und Gehäusegeometrie werden DiaForce Diagonalventitatoren sowohl in axialer als auch radialer Richtung durchströmt und bauen dadurch mehr Druck auf. Möglich wird das durch eine kegelförmige Deckscheibe, die sich mitdreht. Die für den Einbau günstigere axiale Bauweise bleibt dabei erhalten, sodass die Vorteile beider Welten optimal

#### Für Ihre Anwendung bedeutet das:

- . Mehr Leistung ohne Kompromisse: DiaForce verbessert die Leistung Ihres Systems und erfullt trotzdem alle Normen wie NEBS, OSHA, ANSI & ETSI.
- Mehr Zuverlässigkeit: Nutzen Sie Leistungsreserven des DiaForce, um Redundanzen zu schaffen. Steigt z. B. die Außentemperatur durch eine fehlerhafte Klimatisierung, fahren Sie einfach die Drehgahl hoch.
- . Weniger Aufwand: Die zeit- und kostenaufwändige "Bastelei" an zwei aufeinander gesetzten Ventilatoren entfällt. Der DiaForce ist ein fertiges, perfekt abgestimmtes System aus. leistungsstarkem DC-Motor, optimierter Aerodynamik und intelligenter Steuerelektronik.

Zum Download: Kostenfreies Infopaket mit technischen Details, Leistungswerten und Abmessungen









#### Example

### Banner Formats Newsletter



NDUSTRIAL Production sends out its newsletter 4 times a week. Your customers receive customised news, product reports and technical articles. The INDUSTRIAL Production newsletter is the ideal advertising medium for product presentations and company or seminar events.

\*As of August 2024 (publisher's information)

## around **45.000**\* Receiver

#### (1) Leaderboard

€ 2,650

(630 x 90 Pixel, max. 200 KB),

#### (2) Text ad / Native ad / Video ad / Billboard

€ 2,090

Possible advertising formats

Text Ad / Native Ad / Video Ad / Billboard (630 x 200 Pixel, max. 200 KB)

#### (3) Small Rectangle

€ 600

(291 x 156 Pixel, max. 200 KB), An image to be supplied by the customer (logo or logo with textual content)

#### Appointment entry

€ 590

Text: 130 characters incl. spaces and display URL (max. 1 link)

#### Text Ad / Native Ad

Visualisation such as article heading+ Text+ Image and target URL (max. 1 link) Image: 225 x 127 pixels,

max. 200 KB

Headline: max. 40 characters,

Text: max. 300 characters each incl. spaces

#### Video Ad

Click to open the video in a separate window. Links to videos on YouTube or Vimeo possible.

#### Exklusive newsletter

€ 6,200

4 insertion forms (leaderboard and 3 text adverts/billboard)

- + 2 editorial messages
- Mention in the subject line (not discountable)

The industrial-production de editorial team reserves the right to revise the articles after consultation with the customer.



All newsletter advertising formats are optimised for mobile devices



**File format:** PNG, JPEG, GIF\* (\*only without animation) **Data delivery:** 5 working days before campaign start

## Newsletter Topics and Dates

	cw	Date	Торіс
	1	Friday, 3 January	News from the industry
	2	Tuesday, 7 January	Top 10 December '24
	2	Wednesday, 8 January	News from the industry
	2	Thursday, 9 January	News from the industry
	2	Friday, 10 January	News from the industry
	3	Tuesday, 14 January	News from the industry
	3	Wednesday, 15 January	News from the industry
ary	3	Thursday, 16 January	News from the industry
January	3	Friday, 17 January	News from the industry
Jai	4	Tuesday, 21 January	News from the industry
	4	Wednesday, 22 January	News from the industry
	4	Thursday, 23 January	News from the industry
	4	Friday, 24 January	News from the industry
	5	Tuesday, 28 January	News from the industry
	5	Wednesday, 29 January	News from the industry
	5	Thursday, 30 January	News from the industry
	5	Friday, 31 January	News from the industry
	6	Tuesday, 4 February	Top 10 January
	6	Wednesday, 5 February	News from the industry
	6	Thursday, 6 February	News from the industry
	6	Friday, 7 February	News from the industry
	7	Tuesday, 11 February	News from the industry
	7	Wednesday, 12 February	News from the industry
ZI 🔾	7	Thursday, 13 February	News from the industry
ebruary	7	Friday, 14 February	News from the industry
eb	8	Monday, 17 February	E-Paper IP 1/2
ш	8	Wednesday, 19 February	News from the industry
	8	Thursday, 20 February	News from the industry
	8	Friday, 21 February	News from the industry
	9	Tuesday, 25 February	Special newsletter Intec / Z
	9	Wednesday, 26 February	Special newsletter LogiMAT
	9	Friday, 28 February	Special newsletter products of the year

	cw	Date	Topic
	10	Tuesday, 4 March	Top 10 February
	10	Wednesday, 5 March	Special newsletter LogiMAT
	10	Thursday, 6 March	News from the industry
	10	Friday, 7 March	News from the industry
	11	Monday, 10 March	Special newsletter LogiMAT
	11	Wednesday, 12 March	News from the industry
	11	Thursday, 13 March	News from the industry
<b>/</b> larch	11	Friday, 14 March	Special newsletter Hannover Messe
$\leq$	12	Tuesday, 18 March	News from the industry
	12	Wednesday, 19 March	Special newsletter Hannover Messe
	12	Thursday, 20 March	E-Paper IP 3
	12	Friday, 21 March	News from the industry
	13	Tuesday, 25 March	Special newsletter Hannover Messe
	13	Wednesday, 26 March	News from the industry
	13	Thursday, 27 March	News from the industry
	13	Friday, 28 March	Special newsletter Hannover Messe
	14	Tuesday, 1 April	News from the industry
	14	Wednesday, 2 April	Top 10 March
	14	Thursday, 3 April	News from the industry
	14	Friday, 4 April	News from the industry
	15	Tuesday, 8 April	News from the industry
	15	Wednesday, 9 April	News from the industry
	15	Thursday, 10 April	E-Paper IP 4
-	15	Friday, 11 April	News from the industry
p	16	Tuesday, 15 April	News from the industry
⋖	16	Wednesday, 16 April	News from the industry
	16	Thursday, 17 April	News from the industry
	17	Tuesday, 22 April	News from the industry
	17	Wednesday, 23 April	News from the industry
	17	Thursday, 24 April	News from the industry
	17	Friday, 25 April	News from the industry
	18	Tuesday, 29 April	Special newsletter Control
	18	Wednesday, 30 April	Special newsletter Sensor+ Test

	cw	Date	Торіс
	18	Friday, 2 May	Top 10 April
	19	Monday, 5 May	E-Paper IP 5
	19	Wednesday, 7 May	News from the industry
	19	Thursday, 8 May	News from the industry
	19	Friday, 9 May	News from the industry
	20	Tuesday, 13 May	News from the industry
	20	Wednesday, 14 May	News from the industry
ay	20	Thursday, 15 May	News from the industry
$\geq$	20	Friday, 16 May	News from the industry
	21	Tuesday, 20 May	News from the industry
	21	Wednesday, 21 May	News from the industry
	21	Thursday, 22 May	News from the industry
	21	Friday, 23 May	News from the industry
	22	Tuesday, 27 May	News from the industry
	22	Wednesday, 28 May	News from the industry
	22	Friday, 30 May	News from the industry
	23	Tuesday, 3 June	Top 10 May
	23	Wednesday, 4 June	News from the industry
	23	Thursday, 5 June	News from the industry
	23	Friday, 6 June	News from the industry
	24	Tuesday, 10 June	News from the industry
	24	Wednesday, 11 June	News from the industry
	24	Thursday, 12 June	Automatica special newsletter
<u>je</u>	24	Friday, 13 June	News from the industry
Ju	25	Monday, 16 June	E-Paper IP 6
	25	Wednesday, 18 June	Automatica special newsletter
	25	Thursday, 19 June	News from the industry
	25	Friday, 20 June	News from the industry
	26	Monday, 23 June	Automatica special newsletter
	26	Wednesday, 25 June	News from the industry
	26	Thursday, 26 June	News from the industry
	26	Friday, 27 June	News from the industry

## Newsletter Topics and Dates

	CW	Date	Торіс
	27	Tuesday, 1 July	News from the industry
	27	Wednesday, 2 July	Top 10 June
	27	Thursday, 3 July	News from the industry
	27	Friday, 4 July	News from the industry
	28	Tuesday, 8 July	News from the industry
	28	Wednesday, 9 July	News from the industry
	28	Thursday, 10 July	News from the industry
	28	Friday, 11 July	News from the industry
	29	Tuesday, 15 July	News from the industry
n	29	Wednesday, 16 July	News from the industry
	29	Thursday, 17 July	News from the industry
	29	Friday, 18 July	News from the industry
	30	Tuesday, 22 July	News from the industry
	30	Wednesday, 23 July	News from the industry
	30	Thursday, 24 July	News from the industry
	30	Friday, 25 July	News from the industry
	31	Tuesday, 29 July	News from the industry
	31	Wednesday, 30 July	News from the industry
	31	Thursday, 31 July	News from the industry
	31	Friday, 1 August	Top 10 July
	32	Tuesday, 5 August	News from the industry
	32	Wednesday, 6 August	News from the industry
	32	Thursday, 7 August	E-Paper IP 7/8
	32	Friday, 8 August	News from the industry
	33	Tuesday, 12 August	News from the industry
÷	33	Wednesday, 13 August	News from the industry
ugust	33	Thursday, 14 August	News from the industry
ñ	33	Friday, 15 August	News from the industry
$\triangleleft$	34	Tuesday, 19 August	News from the industry
	34	Wednesday, 20 August	News from the industry
	34	Thursday, 21 August	News from the industry
	34	Friday, 22 August	News from the industry
	35	Tuesday, 26 August	News from the industry
	35	Wednesday, 27 August	News from the industry
	35	Thursday, 28 August	News from the industry
	35	Friday, 29 August	News from the industry

	cw	Date	Торіс
	36	Tuesday, 2 September	News from the industry
	36	Wednesday, 3 September	Top 10 August
	36	Thursday, 4 September	News from the industry
	36	Friday, 5 September	News from the industry
	37	Monday, 8 September	E-Paper IP 9
	37	Wednesday, 10 September	EMO special newsletter
G_	37	Thursday, 11 September	News from the industry
g	37	Friday, 12 September	News from the industry
en	38	Tuesday, 16 September	EMO special newsletter
September	38	Wednesday, 17 September	News from the industry
Se	38	Thursday, 18 September	News from the industry
	38	Friday, 19 September	EMO special newsletter
	39	Tuesday, 23 September	News from the industry
	39	Wednesday, 24 September	News from the industry
	39	Thursday, 25 September	News from the industry
	39	Friday, 26 September	News from the industry
	40	Tuesday, 30 September	Motek special newsletter
	40	Wednesday, 1 October	E-Paper IP 10
	40	Thursday, 2 October	Top 10 September
	41	Monday, 6 October	Motek special newsletter
	41	Wednesday, 8 October	News from the industry
	41	Thursday, 9 October	News from the industry
	41	Friday, 10 October	News from the industry
	42	Tuesday, 14 October	News from the industry
	42	Wednesday, 15 October	News from the industry
October	42	Thursday, 16 October	News from the industry
ctc	42	Friday, 17 October	News from the industry
0	43	Tuesday, 21 October	News from the industry
	43	Wednesday, 22 October	News from the industry
	43	Thursday, 23 October	News from the industry
	43	Friday, 24 October	News from the industry
	44	Tuesday, 28 October	News from the industry
	44	Wednesday, 29 October	News from the industry
		TI I 22.0 : I	N. C. d. C. L.
	44	Thursday, 30 October	News from the industry

	CW	Date	Торіс
	45	Tuesday, 4 November	Top 10 October
	45	Wednesday, 5 November	News from the industry
	45	Thursday, 6 November	News from the industry
	45	Friday, 7 November	SPS special newsletter
	46	Monday, 10 November	E-Paper IP 11
	46	Wednesday, 12 November	SPS special newsletter
	46	Thursday, 13 November	News from the industry
eľ	46	Friday, 14 November	Formnext special newsletter
mb	47	Tuesday, 18 November	News from the industry
November	47	Wednesday, 19 November	SPS special newsletter
$\geq$	47	Thursday, 20 November	News from the industry
	47	Friday, 21 November	News from the industry
	48	Monday, 24 November	SPS special newsletter
	48	Wednesday, 26 November	News from the industry
	48	Thursday, 27 November	News from the industry
	48	Friday, 28 November	News from the industry
	49	Tuesday, 2 December	News from the industry
	49	Wednesday, 3 December	Top 10 November
	49	Thursday, 4 December	News from the industry
	49	Friday, 5 December	News from the industry
_	50	Tuesday, 9 December	E-Paper IP 12
ıbe	50	Wednesday, 10 December	News from the industry
en	50	Thursday, 11 December	News from the industry
December	50	Friday, 12 December	News from the industry
	51	Tuesday, 16 December	News from the industry
	51	Wednesday, 17 December	News from the industry
	51	Thursday, 18 December	News from the industry
	51	Friday, 19 December	News from the industry

#### General Terms and Conditions for Advertisements and Promotion of Pelemedia GmbH (State 2024)

Here you will find the General Terms and Conditions (hereinafter referred to as "GTC") of Pelemedia GmbH, which apply to the use of Pelemedia's services.

For a service requiring registration with Pelemedia, you must give your consent to the terms of use applicable to the use of this service. To do this, please dick on the "" field or tick the box to give your consent as part of the opt-in procedure. By clicking on the "Agree" box or ticking the box, you declare that you have read the GTC and agree them. You can also print out or download the GTC.

1. Scope of application: The GTC apply to all services offered to the user on the Pelemedia website, in particular to chargeable content and services, competitions and the marketplace and community area. Deviations from these GTC or special terms of use for individual services shall only be deemed to have been agreed if they have been expressly confirmed in writing by Pelemedia. In particular, the mere omission of an objection by Pelemedia to other general terms and conditions does not mean that they are deemed to have been agreed. Pelemedia is authorised to amend these GTC at any time. Pelemedia will the user in good time of any changes to the GTC applicable to the user. The amendment is deemed to have been approved by the if the user does not object to the amendment or terminate the contract within one month of receipt of the notification of amendment. In the event of an objection, Pelemedia is entitled to terminate the contract with due notice. Pelemedia will make special reference to the possibilities of objection and cancellation, the deadline and the legal consequences, in particular with regard to failure to object, in the notification of the changes.

In particular, Pelemedia is entitled to amend or replace a condition with effect for existing contracts if it becomes invalid, or to amend the affected conditions in accordance with the purpose of the amended legal situation in the event of an amendment to a statutory provision or supreme court judgement, if this amendment one or more conditions of the contractual relationship, provided that the user is not worse off as a result of the new or amended conditions than under the original condition. Each amendment, including the updated version of the GTC, will be sent to the User by e-mail. Pelemedia is not responsible for the Internet services provided by third parties to which Pelemedia links from its pages or which Pelemedia arranges. The terms of use of the respective providers apply to these services. This applies in particular to co-operation partners on Pelemedia. The offers of the co-operation partners on Pelemedia merely represent a sales platform of the respective partners of Pelemedia. When using the services offered by co-operation partners, a separate legal relationship is established between the user and the co-operation partner, which is independent of any legal relationship between Pelemedia and the user. The legal relationship between the partner and the user is governed exclusively by the terms and conditions and operating processes of the co-operation partner. Pelemedia assumes no liability or warranty for this.

- 2. Access and participation authorisation: In principle, all users are authorised to access and participate. The following minimum information is required for competitions. All persons over the age of 18 or who provide a declaration of consent from a parent or legal guardian are eligible to enter. By taking part in the competition, every competition participant agrees to be published in the print edition and on the website with their name and photo, as well as agreeing to further rights of use for advertising and sales purposes. Employees of Pelemedia GmbH and persons involved in the organisation of the game are not permitted to take part in competitions. This also applies to their. Furthermore, Pelemedia the right to change or correct the rules of competitions at any time. Pelemedia only concludes contracts for chargeable content and for the provision of Internet access with persons over the age of 18 or with the express consent of their legal representative. Furthermore, the Internet pages are not directed at persons in countries that prohibit the provision or retrieval of the content posted therein. Each user is responsible for informing themselves about any restrictions before accessing these web pages and for complying with them.
- 3. Availability: The services of Pelemedia are offered to the user subject to availability. Pelemedia shall endeavour to ensure that the services of Pelemedia are available to the user without disruption. Maintenance work and/ or further development and/or other disruptions may limit and/or temporarily interrupt the possibilities of use. This may also in loss of data. This shall not give rise to any claims for compensation on the part of the affected users. Pelemedia is also authorised to change or discontinue the services offered at any time at its own discretion without prior notice.
- 4. Contractual relationship: The contractual relationship for the use of chargeable content from Pelemedia is established by registering with the desired and selected payment system provider, agreeing to the general terms of use and the respective acceptance by Pelemedia. Acceptance by Pelemedia takes place at the latest when access to the chargeable content is opened. The use of third-party services advertised by Pelemedia on its website, or to which Pelemedia provides access via its website, in a contractual relationship exclusively between the user and the third party offering the service. Pelemedia assumes no liability or warranty for this.
- 5. Opening a user account. For certain services on the Pelemedia website, the must register or can open a user account. The user assures that the services provided by him within the scope of that the personal details provided by the user during registration or when opening a user account on the Pelemedia website, in particular the user's first name, surname and postal address, as well as the date of birth and e-mail address, are true and correct, and that the user will notify Pelemedia immediately of any changes to the details provided.

6. Payment transactions: The fees for chargeable content are settled with a payment system provider to be selected by the user before the service is provided. Only the terms and conditions of use of the payment system provider selected by the user shall apply, to which reference is made at the appropriate point and corresponding assistance is provided. The payment claims are to be settled with the selected payment system provider in accordance with the respective terms of use.

If the user does not his payment obligations or payment actions are not carried out or are charged back, Pelemedia is entitled, subject to further claims, block the user's. If access is blocked due to outstanding debts and user settles these, access will be unblocked again. Pelemedia right to commission third parties to carry out debt collection.

- 7. Obligations of the user: The user not to any applicable legal provisions or any contractual provisions when using the services of Pelemedia. In particular, the user undertakes to ensure that any content disseminated by him/her does not infringe the rights of third parties (e.g. copyrights, patent and trade mark rights). copyrights, patent and trademark rights), that the applicable criminal laws and youth protection regulations are observed and that no racist, Holocaust-denying, grossly offensive, pornographic or sexual, youth-endangering, extremist, violence-glorifying or trivialising content is used, glorify or trivialise violence, glorify war, promote a terrorist or extremist political organisation, incite to commit a criminal offence, contain defamatory statements, insulting or unsuitable for minors or other punishable content. The user further undertakes to comply with the recognised principles of data security in order to protect the data and to observe the obligations of the data protection regulations. The user further undertakes to observe the recognised principles of data security and to comply with the obligations of the data protection regulations, to check any e-mails and gueries sent to Pelemedia for viruses with the greatest possible care, to comply with legal, official and technical regulations, to any user name and identification and password secret, not to pass them on, not to tolerate or allow them to be known and to take the necessary measures to ensure confidentiality and to notify Pelemedia in the event of misuse or loss of this information or suspicion thereof. Pelemedia must also be notified immediately of any indications of misuse of Pelemedia content or the payment system. The user shall indemnify Pelemedia against any claims asserted by third parties against Pelemedia due to infringement of their rights by this user. This also includes the costs of reasonable legal prosecution and defence. Pelemedia reserves right to block the user's access to its content and any existing user account and to involve the investigating authorities in the event of justified suspicion of misuse of Pelemedia's services or payment systems. The user may only offset claims by Pelemedia against undisputed or legally enforceable claims. The user is only entitled to rights of retention on the basis of claims arising from the individual, specific contractual relationship of which these GTC form an integral part.
- 8. Liability: Pelemedia and its representatives or vicarious agents shall only be liable for damages, in particular due to delay, non-performance, poor performance or unauthorised action, in the event of a breach of essential contractual obligations, the fulfilment of which could be relied upon to a particular degree. The exclusion of liability shall not apply to intent and gross negligence. In all other cases, Pelemedia shall not be liable unless mandatory statutory apply. Pelemedia shall only be liable for foreseeable damages. Liability for indirect damages, in particular consequential damages, unforeseeable damages or atypical damages as well as loss of profit is excluded. The same applies to the consequences of labour disputes, accidental damage and force majeure. Pelemedia provides its own information and data as well as information from other providers by means of hyperlinks (internet links) on the internet and on mobile devices. This information and data is provided for information purposes only, without the user being able to rely on the timeliness, accuracy or completeness of the information. In this respect, Pelemedia assumes no warranty or liability, in particular not for direct or indirect damages arising from the use of the information or data found on the Pelemedia websites. In particular, Pelemedia accepts no responsibility for the content or the functionality, accuracy or legality of third-party websites linked to from the Pelemedia websites. Pelemedia discussion forums and chats. The content and information exchanged by users in these forums is not subject to any control by Pelemedia. For this reason, Pelemedia accepts no liability for the content and information posted in the forums. The responsibility for the content published by the user on the pages of Pelemedia lies exclusively with the user. Pelemedia any liability for technical or other malfunctions. Pelemedia accepts no liability for any damage or loss, in particular in the dispatch of prizes to be handed over as part of a competition. The above limitations of liability apply to all contractual and non-contractual claims.
- 9. Liability for defects: If the user objects to chargeable content due to incomplete or defective services provided by Pelemedia, the user must notify either Pelemedia or the payment provider of the objections immediately after becoming aware of them, in accordance with the terms of use of the payment system provider chosen by the user. If Pelemedia is liable for justified and timely complaints

In the event of complaints, Pelemedia shall, in the case of incomplete performance, make subsequent delivery and, in the case of defective performance, either repair or replace the goods its discretion. The user may demand a reduction fees Pelemedia refuses to rectify the defect or supply a replacement, or if this is impossible or fails in any other way. There is no right of withdrawal in favour of the user.

10. Copyright: All content, information, images, videos, databases and computer programmes (e.g. widgets) published on the Pelemedia website are protected by copyright. Use is only permitted for private personal use. Any other use, in particular the private and commercial reproduction, modification, distribution or storage of

information or data, in particular of texts, parts of texts, images and film material, requires the prior express consent of Pelemedia. This also applies to inclusion in electronic databases and reproduction on CD-ROM, DVD, etc. Private and/or commercial reproduction, modification, distribution or other misuse of computer programmes is not permitted. The user does not acquire any ownership rights by downloading or sending the source code of a computer programme. No copyrights or other ancillary copyrights are transferred. If the service and/or the services are, the user is obliged to delete the source code provided immediately. In all other respects, the legal limits arising from copyright law and other applicable statutory provisions shall apply.

- 11. Content submitted by the user: Users submit their own content e.g. videos, photos, photo series, texts, etc.) to Pelemedia (e.g. as part of competitions, reader campaigns, Internet competitions) agree by submitting their content that the submitted content may be reproduced, distributed and publicly reproduced on the Internet and in print free of charge. The user further declares that he/she owns all copyrights and other rights to the submitted content and that persons depicted on submitted graphic content (e.g. videos, photos, photo series) who are not merely accessories to a location or part of depicted gatherings, processions or similar events agree to publication. For persons under the age of 18, the consent of the legal guardian is required. Contributions sent by post cannot returned to the participant. Users not to to Pelemedia any content that is illegal, grossly offensive, pornographic or sexual, harmful to minors, extremist, glorifies or trivialises violence, glorifies war, promotes a terrorist or extremist political organisation, incites to commit a criminal offence, contains defamatory statements or other punishable content. The user also undertakes not to send any content containing advertising or commercial content. Pelemedia the right not to publish any content sent in. The user indemnifies Pelemedia in full against all third-party claims arising from the fact that the user breaches his/her obligations under these terms and conditions or - contrary to this declaration - the user does not own all rights to the submitted content or persons depicted not agree to the publication. The content submitted is the personal opinion of the user and does not represent the opinion of Pelemedia. The user has no legal claim to the publication of the submitted content.
- 12. Right of cancellation: The user is entitled to cancel his declaration of intent to conclude a contract within two weeks. The cancellation period begins at the earliest upon receipt of this instruction. Timely dispatch of the declaration of cancellation is sufficient to meet the deadline. It must be made in writing without giving reasons and addressed to: Pelemedia GmbH, Richard-Reitzner-Alliee 2, 85540 Haar

In the event of an effective cancellation, the services received by both parties must be returned and any benefits derived must be surrendered. If the user is unable to return the services received in whole or in part or only in a deteriorated condition, compensation must be paid in this respect. However, the right of cancellation does not apply if Pelemedia has begun to perform the service with the express consent of the user before the end of the cancellation period or if the user has initiated this performance himself (e.g. by downloading, etc.).

- 13. Termination: Each party reserves the right to terminate the contract for good cause. Good cause exists in particular if the user continues to violate essential provisions of these GTC despite a warning and/or if the user commits misconduct directed against third parties by using Pelemedia's services for illegal purposes or for purposes that cause nuisance to third parties. All cancellations under these GTC must be made in writing to the address stated in point 12. Access to Pelemedia's services will be blocked once the cancellation takes effect.
- 14. Place of fulfilment/jurisdiction: The place of fulfilment is the registered office of the provider. In business transactions with merchants, legal entities under public law or special funds under public law, the place of jurisdiction for legal action is the registered office of the provider. Insofar as claims of the provider are not asserted in dunning proceedings, the place of jurisdiction for non-merchants shall be determined by their place of residence. German law shall apply.

If the domicile or habitual residence of the customer, even in the case of non-merchants, is unknown at the time the action is brought or if the customer has moved his domicile or habitual residence outside the area of application of the law after conclusion of the contract, the place of jurisdiction be the registered office of the provider if the contract was concluded in writing.

15. Final provisions: Legal recourse is in connection with participation in competitions. Should individual provisions of these GTC, including these regulations, be wholly or partially invalid, the validity of the remaining provisions or parts of such provisions shall remain unaffected. The invalid or missing provisions shall be replaced by the respective statutory provisions.

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